

MAJOR PRODUCT CHANGES

MODEL/SERIES/AVAILABILITY

- ST – 5-Door

MECHANICAL

- ★ **New**
- None

EXTERIOR

- ★ **New**
- None
- ★ **New Exterior Colors**
 - Blue (FT)
 - Hot Pepper Red Metallic Tinted Clearcoat (EA) (**LATE AVAILABILITY**)
- **Deleted**
 - Kona Blue
 - Red Race

SAFETY/SECURITY

- ★ **New**
- None

INTERIOR

- ★ **New**
- None
- **Deleted**
 - Auxiliary Audio Input Jack

DRIVER ASSIST TECHNOLOGY

- ★ **New**
- None

FUNCTIONAL

- ★ **New**
- None
- **Changed**
 - Single-CD moved to ST2 and ST3
- **Deleted**
 - None

PACKAGES/FREE STANDING OPTIONS

- ★ **New**
- None
- **Changed**
 - None
- **Deleted**
 - None

2018 FOCUS ST ORDER COMBINATIONS

- **Focus ST**
 - Body Code : P3L (5-Door Hatchback)
 - Order Code: 400A, 401A, 402A

LATE AVAILABILITY – Subject to Change:

- Hot Pepper Red Metallic Tinted Clearcoat (EA)

LATEST ORDER GUIDE UPDATE SECTION

- Added Late Availability to Hot Pepper Red Metallic (EA)

Product Changes and Features Availability

Features, options and package content subject to change. Please check www.fmcdealer.com for the most current information.

STANDARD EQUIPMENT

MODEL/SERIES/AVAILABILITY

- Body styles – 5-Door Hatchback

MECHANICAL

- 2.0L GTDI Engine
- 6-Speed Manual Transmission
- Brakes – Front and Rear Disc with Anti-Lock Breaking System (ABS)

EXTERIOR

- 18" Rado Gray Alloy Wheels with Y-Rated Summer Tires
- Active Grille Shutters
- Body-Color Bumpers
- Chin Spoiler
- Dedicated Daytime Running Lamps
- Door Handles – Body-Color
- Easy Fuel® – Capless Fuel-Filler
- Fog Lamps with Gloss Black Bezels
- High-Mounted Rear Spoiler
- LED Signature Lighting
- Piano Black Grille
- ST Badging
- Unique Bright Tipped Center Exit Exhaust
- Windshield Wipers – Intermittent Front & Rear (Variable Front)

SAFETY/SECURITY

- (2) LATCH (Lower Anchors and Tether Anchors for Children) Hard Point Attachments
- (3) Child Seat Tether Anchors
- AdvanceTrac® with ESC (Electronic Stability Control)
- Airbags
 - Driver Knee Airbag
 - Dual-Stage Front Driver & Passenger
 - Side Airbags & Curtains (1st & 2nd Row)
- Center High-Mounted Stop Lamp (CHMSL)
- Child-Safety Rear-Door-Locks
- Compartment Dome Lights – Front, Rear & Cargo
- Front-Passenger Sensing System
- Front-Wheel Drive
- Full Size Spare
- Headlamps – Halogen Reflector – With Darkened Bezels
- Head Restraints – Four-Way Manually Adjustable Driver and Front-Passenger
- Mirrors, Sideview
 - Body-Color
 - Integrated Blind Spot
 - Manual Fold
 - Power
 - Turn Signal Indicator
- MyKey®
- Perimeter Alarm
- Rear View Camera
- Safety Belts
 - Belt-Minder® – Driver and Passenger
 - Front and Rear 3-point Safety Belts
 - Front Height Adjustable Retractable Safety Belts
 - Front Safety Belt Pretensioners
- SecuriLock® Passive Anti-Theft System (PATS)
- Tire Pressure Monitoring System

INTERIOR/COMFORT

- Aluminum Pedals/Shifter
- Climate Control
 - Manual with Cabin Particulate Air Filter
 - Rear Heat Vents
- Cupholders (4) 1st Row
- Dual Illuminated Visor Vanity Mirrors
- Floor Mats – Carpeted 1st and 2nd Row
- Front-Door Stowage Bins

INTERIOR/COMFORT (continued)

- Illuminated Entry
- Instrument Cluster
 - Compass
 - Outside Temperature Display
 - Trip Computer
- Leather-Wrapped Steering Wheel
- Map Light
- Power Door-Locks
- Powerpoint 12V – two (2) – Front and Inside Center Console
- Rear Coat Hooks
- Seats
 - 1st Row – 6-way Manual Driver (up/down, fore/aft, recline)
 - 1st Row – 4-way Manual Passenger (fore/aft, recline)
- Steering Wheel
 - Cruise Control
 - Redundant Audio Controls
 - Tilt & Telescoping 4-Way Adjustable
- Storage
 - Floor Console with Armrest
 - Seat Back Map Pockets
- Unique ST IP Finish Panels
- Unique ST Logo Cloth Sport Seats
 - 2nd Row Seat with adjustable Center Head Restraints
 - 60/40 Split Fold Rear-Seat
- Unique ST Scuff Plates
- Windows
 - Power with One-Touch Up/down Front/Rear
 - Rear Defrost

DRIVER ASSIST TECHNOLOGY

- AutoLamp (automatic on/off headlamps)
- Hill Start Assist
- SYNC®
 - Enhanced Voice Recognition Communication and Entertainment System
 - 911 Assist®
 - 4.2" LCD Display in Center Stack
 - AppLink®
 - Smart Charging USB port – one (1)

FUNCTIONAL

- Analog Mini Cluster Gauges incl. Turbo Boost Pressure
- Audio
- Electric Power-Assisted Steering (EPAS)
 - AM/FM/MP3
 - 110W, 6 speakers
 - Speed-Sensing Volume
- Independent Rear Suspension
- Intelligent Access with Push-Button Start
- Rear Stabilizer Bar
- Remote Keyless-Entry
- Unique ST Sport Suspension

2018 FOCUS ST – 5-DOOR HATCHBACK EQUIPMENT GROUP

| Series/Rate | Option Code | Focus ST 5-Door – TBD% | | |
|---|-------------|------------------------|-------------|-------------|
| Retail Series Mix (% of Total Vehicle) | | TBD% | TBD% | TBD% |
| Focus ST 5-Door FWD (incl. D&D) | P3L | S | S | S |
| 2.0L GTDI Engine | | S | S | S |
| 6-Speed Manual Transmission | 44V | S | S | S |
| Equipment Group | | 400A | 401A | 402A |
| Equipment Group Mix | | TBD% | TBD% | TBD% |
| Included in Equipment Group | | | | |
| ST2 <ul style="list-style-type: none"> • Cornering Lamps • Dual-Zone Electronic Automatic Temperature Control (DEATC) • HID Headlights • HD Radio™ • Overhead Console • Power Moonroof • RECARO® Partial Leather Seats – Smoke Storm (401A only) • Single-CD • SiriusXM® Radio¹ • Sony® Branded Audio with 4 additional speakers • SYNC® 3 <ul style="list-style-type: none"> – Enhanced Voice Recognition Communications and Entertainment System – 8" LCD Capacitive Touchscreen in Center Stack with Swipe Capability – Pinch-to-Zoom capability included when equipped with available Voice-Activated Touchscreen Navigation System – AppLink® – 911 Assist® – Apple CarPlay™ and Android Auto™ – Smart Charging USB ports – two (2) Note: SYNC® AppLink® lets you control some of your favorite compatible mobile apps with your voice. It is compatible with select smartphone platforms. Commands may vary by phone and AppLink® software. | | | | |
| ST3 (ST2 Content Plus): <ul style="list-style-type: none"> • 8-Way Power Driver Seat (up/down, fore/aft, tilt/recline and power lumbar) • Ambient Lighting • Heated, Three Point Steering Wheel • Heated Sideview Mirrors • Voice-Activated Touchscreen Navigation System with Pinch-to-Zoom Capability, SiriusXM Traffic and Travel Link® Note: SiriusXM Traffic and Travel Link® includes a 5-year prepaid subscription². Services are not available in Alaska and Hawaii • RECARO® Full-Leather Heated Seats – Charcoal Black • Rear Armrest • SecuriCode™ Keyless-Entry Keypad • Also included is a Carbon Fiber Interior Accent Package <ul style="list-style-type: none"> – Boost Gauge Trim Bezel – Door Grab Handle inserts – E-brake Handle – Shift Knob | | | | |
| Free Standing Packages & Options (FSO) | | | | |
| Voice-Activated Touchscreen Navigation System with Pinch-to-Zoom Capability, SiriusXM Traffic and Travel Link® Note: SiriusXM Traffic and Travel Link® includes a 5-year prepaid subscription ² . Services are not available in Alaska and Hawaii | 58K | | O | |
| ★ Hot Pepper Red Metallic Tinted Clearcoat (LATE AVAILABILITY) | EA | O | O | O |
| Triple Yellow Metallic Tri-Coat | H3 | O | O | O |
| Front License Plate Bracket Note: See "Emissions" section for additional information | 153 | O | O | O |
| 18" High Performance All-Season Tires | TCA | O | O | O |

¹ Includes a six (6)-month prepaid subscription. Service is not available in Alaska and Hawaii.

SiriusXM audio and data services each require a subscription sold separately, or as a package, by Sirius XM Radio Inc. If you decide to continue service after your trial, the subscription plan you choose will automatically renew thereafter and you will be charged according to your chosen payment method at then-current rates. Fees and taxes apply. To cancel you must call SiriusXM at 1-866-635-2349. See SiriusXM Customer Agreement for complete terms at www.siriusxm.com. All fees and programming subject to change. Sirius, XM and all related marks and logos are trademarks of Sirius XM Radio Inc.

² SiriusXM® audio and data services each require a subscription sold separately, or as a package, by Sirius XM Radio Inc. If you decide to continue service after your trial, the subscription plan you choose will automatically renew thereafter and you will be charged according to your chosen payment method at then-current rates. Fees and taxes apply. To cancel you must call SiriusXM at 1-866-635-2349. See SiriusXM Customer Agreement for complete terms at www.siriusxm.com. All fees and programming subject to change. Sirius, XM and all related marks and logos are trademarks of Sirius XM Radio Inc.

EQUIPMENT GROUP

| Equipment Group | | 400A | 401A | 402A |
|---|-----|------|------|------|
| Free Standing Packages & Options (FSO) (continued) | | | | |
| 18" Machined-Aluminum Wheel with Black Painted Pockets Note: Includes Front and Rear Disk Brake with Red Calipers | 649 | O | O | O |
| Fleet Only Options (Reg. Valid FIN Code) | | | | |
| Engine Block Heater Note: Standard in seven (7) states. See "Emissions" section for detail. | 41H | O | O | O |

AXLE AVAILABILITY

***Manual Transmission
Axle Ratio = 4.06:1***

WHEEL AVAILABILITY



18" Rado Gray Alloy Wheel
Standard ST



18" Machined-Aluminum with
Black Painted Pockets Optional
(649) on ST

COLOR & TRIM AVAILABILITY

| Model | Style/Material | Interior Description |
|-------|-------------------------|--------------------------------------|
| ST | Cloth | Black Cloth Sport Seats with ST Logo |
| ST | Partial Leather-trimmed | Partial Leather RECARO® with ST Logo |
| ST | Full-Leather | Black Leather RECARO® with ST Logo |

COLOR OFFERINGS

| Paint Name | Order Code | ST | | |
|---|------------|----------------|-----------------|----------------|
| | | Cloth | Leather-Trimmed | Full-Leather |
| | | Charcoal Black | Smoke Storm | Charcoal Black |
| | | MW | 85 | 9W |
| ★Hot Pepper Red Metallic Tinted Clearcoat ¹ (LATE AVAILABILITY) | EA | ■ | ■ | ■ |
| ★Blue ² | FT | ■ | ■ | ■ |
| Shadow Black | G1 | ■ | ■ | ■ |
| Triple Yellow Metallic Tri-Coat ¹ | H3 | ■ | ■ | ■ |
| Magnetic ² | J7 | ■ | ■ | ■ |
| Oxford White | YZ | ■ | ■ | ■ |

¹ Extra Charge Paint

² Metallic Paint

EMISSIONS STANDARD/OPTIONAL EQUIPMENT

50-STATE EMISSIONS SYSTEM 425
Standard equipment in all states

ENGINE BLOCK HEATER 41H
Standard in AK, MN, ND, SD, MT, WI and WY

NOTE: Fleet Only – Engine block heater optional in all states with valid FIN code.

For additional availability information, please refer to the Equipment Group pages.

FRONT LICENSE PLATE BRACKET 153
Standard in states requiring two license plates and optional to all others.

FUEL ECONOMY

| ENGINE DISP. | TRANSMISSION | 50-STATE | | |
|------------------|----------------|------------|---------|---------------|
| | | F.E. LABEL | | F.E. COMBINED |
| | | ADJUSTED | | |
| | | CITY | HIGHWAY | |
| 2.0L GTDI Engine | 6-Speed Manual | 22 | 30 | \$1,450 |

ENGINE HORSEPOWER AND TORQUE RATINGS

| ENGINE DISPL. | TRANSMISSION | NOMINAL COMPRESSION RATIO | 50-STATE | |
|------------------|----------------|---------------------------------|------------|-------------------|
| | | | HORSEPOWER | TORQUE |
| | | | H.P. @ RPM | FT. LBS. @ RPM |
| 2.0L GTDI Engine | 6-Speed Manual | TBD | TBD | TBD |